



- *More than 800 Customers Worldwide*
- *Innovative Technology*
- *World-class Service and Support*

**Force10 Networks** is the pioneer in reliable, high performance switching and routing. Founded in 1999, Force10 transformed network economics with its E-Series family of switch/routers by combining leading Gigabit and 10 Gigabit Ethernet densities with unmatched reliability.

Today, Force10 is a global company that builds and secures some of the most complex networks in the world. With worldwide offices and support centers, Force10 is committed to delivering the technology and service that helps customers transform their networks into strategic assets

**Reliable Networking by Force10** | Reliable Networking by Force10 delivers the high availability, network control and scalability that customers require to ensure their networks are application and service ready. The Force10 product portfolio is uniquely designed to optimize these performance characteristics.

The Force10 Reliable Networking product portfolio includes the E-Series family of switch/routers, the C-Series family of resilient switches, the S-Series family of access switches and the P10 security appliance. Leveraging patented innovations in system-level performance and FTOS, the modular Force10 operating system, the Reliable Networking product portfolio provides a flexible network foundation that can adapt to changing business needs.

**Market** | Driven by the rise of video and other bandwidth-intensive applications, traffic on the network is rapidly increasing within enterprise, service provider and research organizations. To keep pace with this traffic growth, these organizations are increasingly deploying Gigabit and 10 Gigabit Ethernet as a technology that can cost effectively increase network capacity. As network requirements continue to blur between enterprise and service provider and LAN and data center, Ethernet provides the flexible framework that can dynamically adapt to evolving applications and needs.

By 2011, the Gigabit Ethernet market is projected to reach \$14 billion while 10 Gigabit Ethernet will grow from \$1.3 billion in 2006 to \$4.6 billion in 2011.

**Customers** | Force10 customers have one thing in common – their network is their business. Building on its early customer partnerships with leading research and education organizations, Force10 has extended the advanced reliability and performance innovations of its product portfolio into the data center and service provider markets.

Today, Force10 customers include enterprises in vertical industries such as media, financial services, oil and gas, Web 2.0 and gaming. Service providers, including Internet exchanges, wholesale providers cable operators and content delivery providers, also leverage the reliability, network control and scalability of the Force10 product portfolio to increase the strategic value of their networks.

**Service and Support** | Force10's service and support organization is designed to work in concert with customers to optimize the network according to their unique requirements. With technical assistance centers and spare depots around the world, Force10 combines advances in service and support technology with technical expertise to support customers from the planning and design phases through installation and long-term operation.

**Leadership** | Industry veteran Marc Randall leads Force10 Networks with a team of seasoned executives that have more than 120 years of cumulative experience in the networking industry. During his more than 20 years of experience in the industry, Randall led the development and expansion of Cisco's high-end routing platforms. He brings to Force10 that same spirit of innovation that drives the company's advances in reliable, high performance switching and routing.



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