



## LEADING SPANISH IT CONSULTING FIRM SELECTS FORCE10 NETWORKS TO POWER ITS ON-DEMAND NETWORK AND APPLICATION SERVICES

**SAN JOSE, Calif., February 17, 2009** – Force10 Networks®, the pioneer in building and securing reliable networks, today announced that Degesys has deployed its C-Series resilient switches at their data center near Madrid, Spain. A leading IT consulting firm, Degesys selected to deploy two Force10 C300 switches to support its Flexible Capacity on Demand services they provide to a diverse client base.

“Our customers look to us to provide bandwidth intensive services, such as video on demand, file transfer and SaaS,” said Oscar Priego, corporate communications manager at Degesys. “The line-rate performance, low latency and highly reliable characteristics of the Force10 C-Series gives us a reliable network infrastructure to deliver high quality IT services our customers need to successfully run their businesses.”

With customers relying upon network uptime for its capacity-on-demand services, the [Force10 C300](#) delivers the reliability Degesys needs to guarantee service level agreements. FTOS, the modular Force10 operating system, provides inherent stability and reduces network downtime with online monitoring and configuration tools that mitigate the impact of human error and facilitates faster responses to changing application and network situations. In addition to software reliability, the C300 delivers full hardware resiliency with redundant components and hot insertion technologies that ensure maximum network availability. The passive copper backplane of the C300 eliminates it as a single point of failure, further ensuring always-on networking.

With capacity of up to 384 line-rate 10/100/1000Base-T ports and 64 line-rate 10 GbE ports with pluggable XFP modules, the chassis-based C-Series provides the cost-effective scalability necessary to accommodate the growing IT infrastructure of Degesys without engaging in regular forklift-type upgrades.

“IT consultancies providing on-demand network and application services represent a next-generation market requiring a high degree of network control and scalability,” said Steve

Garrison, Force10 vice president of marketing. “The Force10 C-Series generates strategic value for these service providers and their customers by delivering these capabilities in addition to reliability and industry-leading port density that ensures optimum ROI and long-term investment protection.”

The Force10 [Reliable Networking](#) product portfolio supports advances in reliability, network control and scalability that enable enterprises to lower their total cost of ownership. By building a flexible network that is ready to support emerging and evolving applications, enterprises can optimize their networks for current needs as well as future requirements.

### **About Force10 Networks**

Force10 Networks is a pioneer in building and securing reliable, high performance networks. With its no-compromise approach to networking and advances in high density Gigabit and 10 Gigabit Ethernet switching, routing and security, Force10 delivers the innovative technologies that allow customers to transform their networks into strategic assets at the lowest total cost of ownership. For additional information, please visit [www.force10networks.com](http://www.force10networks.com).

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